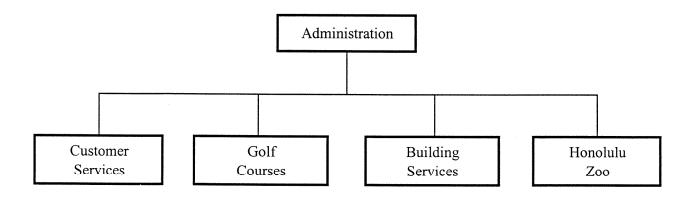
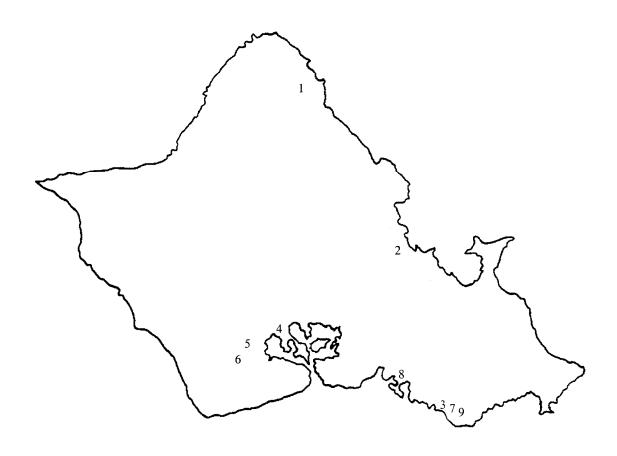


# DEPARTMENT OF ENTERPRISE SERVICES (DES) ORGANIZATION CHART



# DEPARTMENT OF ENTERPRISE SERVICES (DES)



	FACILITIES LOCATIONS
1	KAHUKU MUNICIPAL GOLF COURSE
2	PALI MUNICIPAL GOLF COURSE
3	ALA WAI MUNICIPAL GOLF COURSE
4	TED MAKALENA MUNICIPAL GOLF COURSE
5	WEST LOCH MUNICIPAL GOLF COURSE
6	EWA VILLAGES MUNICIPAL GOLF COURSE
7	HONOLULU ZOO
8	NEAL S. BLAISDELL CENTER
9	WAIKIKI SHELL

# DEPARTMENT OF ENTERPRISE SERVICES (DES)

#### RESPONSIBILITIES

The Department of Enterprise Services operates and maintains the Neal S. Blaisdell Center and Waikiki Shell, the Honolulu Zoo, and the municipal golf courses; and coordinates the preparation, administration and enforcement of citywide concession contracts.

#### MISSION STATEMENT

To manage and market a diversity of community oriented facilities and services for the public's use and benefit on a self-supporting basis.

#### **GOALS AND OBJECTIVES**

- 1. To decrease the General Fund subsidy of the Special Events Fund and the Golf Fund.
- 2. To provide excellence in service and facilities.
- 3. To increase public awareness of departmental programs and services via marketing and public relations.

#### **BUDGET INITIATIVES AND HIGHLIGHTS**

The Department of Enterprise Services consolidates similar enterprise-type functions, thereby enhancing the City's ability to focus on revenue generating opportunities and create operational synergies.

The department's proposed budget is \$16,483,328, which reflects an increase of 3% over the current fiscal year. Funding is provided for negotiated salary increases and current service levels of support for Golf Course, Zoo, and Auditorium activities.

#### PERFORMANCE MEASURES

		ACTUAL _	ESTIM	IATED
DESCRIPTION	UNIT	FY 2001	FY 2002	FY 2003
See revenue pages				

# **DEPARTMENT OF ENTERPRISE SERVICES**

# **DEPARTMENT POSITIONS**

			PROPOSED FISCAL YEAR 2003				
	ACTUAL	BUDGET	CURRENT	BUDGET			
	FY 2001	FY 2002	SERVICES	ISSUES	TOTAL		
Permanent Positions	270.50	271.50	271.50	0.00	271.50		
Temporary Positions	16.93	16.93	16.93	0.00	16.93		
Contract Positions	46.94	45.42	37.33	0.00	37.33		
TOTAL	334.37	333.85	325.76	0.00	325.76		

#### **EXPENDITURES BY APPROPRIATION UNIT**

	PROPOSED FISCAL YEAR							
	ACTUAL	BUDGET	CURRENT	BUDGE	T			
	FY 2001	FY 2002	SERVICES	ISSUE	ES	TOTAL		
Honolulu Zoo	\$ 3,222,318	\$ 3,360,128	\$ 3,574,660	\$	0	\$ 3,574,660		
Golf Courses	6,622,923	7,947,550	8,127,198		0	8,127,198		
Auditoriums	3,759,959	4,185,892	4,262,319		0	4,262,319		
Administration	546,052	508,152	519,151		0	519,151		
TOTAL	\$ 14,151,252	\$ 16,001,722	\$ 16,483,328	\$	0	\$ 16,483,328		

# CHARACTER OF EXPENDITURES

	PROPOSED FISCAL YEAR 2003						
	ACTUAL	BUDGET	CURRENT	BUDGET			
	FY 2001	FY 2002	SERVICES	ISSUES	TOTAL		
Salaries and Wages	\$ 8,070,305	\$ 8,742,411	\$ 9,456,452	\$ 0	\$ 9,456,452		
Current Expenses	5,957,480	7,224,311	6,991,876	0	6,991,876		
Equipment	123,467	35,000	35,000	0	35,000		
TOTAL	\$ 14,151,252	\$ 16,001,722	\$ 16,483,328	\$ 0	\$ 16,483,328		

#### SOURCE OF FUNDS

			PROPOSED FISCAL YEAR 2003					
	ACTUAL	BUDGET	CURRENT	BUDGET				
	FY 2001	FY 2002	SERVICES	ISSUES	TOTAL			
Special Events Fund	\$ 7,198,989	\$ 7,597,380	\$ 7,874,705	\$ 0	\$ 7,874,705			
Zoo Animal Purchase Fund	6,976	35,000	35,000	0	35,000			
General Fund	69,341	0	0	0	0			
Golf Fund	6,864,339	8,357,165	8,559,997	0	8,559,997			
Hanauma Bay Nature Preserve Fund	11,607	12,177	13,626	0	13,626			
TOTAL	\$ 14,151,252	\$ 16,001,722	\$ 16,483,328	\$ 0	\$ 16,483,328			

# DEPARTMENT OF ENTERPRISE SERVICES Administration Program

# **Program Description**

The Administration activity directs and coordinates the programs and activities of the Blaisdell Center, Waikiki Shell, the Honolulu Zoo and the municipal golf courses. This activity provides staff and clerical support services in personnel, budgetary and organization management.

In an environment challenged by a struggling local economy and dwindling fiscal resources, the Administration activity helps to focus departmental energies in the maximization of revenues and optimization of existing resources.

#### **Output Measures**

		ACTUAL	ESTIMATED		
DESCRIPTION	UNIT	FY 2001	FY 2002	FY 2003	
Authorized Positions Supported	FTE*	334.37	333.85	325.76	

<sup>\*</sup>Full Time Equivalent

#### **Program Positions**

	PROPOSED FISCAL YEAR 2003						
	ACTUAL	BUDGET	CURRENT	BUDGET			
	FY 2001	FY 2002	SERVICES	ISSUES	TOTAL		
Permanent Positions	10.50	10.50	10.50	0.00	10.50		
Temporary Positions	0.00	0.00	0.00	0.00	0.00		
Contract Positions	0.99	1.00	1.00	0.00	1.00		
TOTAL	11.49	11.50	11.50	0.00	11.50		

					PROPOSED FISCAL YEAR 2003					
	A	ACTUAL BUDGET					BUD	GET		
		FY 2001		FY 2002	Sl	ERVICES	ISS	SUES		TOTAL
Salaries and Wages	\$	441,516	\$	468,895	\$	479,894	\$	0	\$	479,894
Current Expenses		34,795		39,257		39,257		0		39,257
Equipment		69,741		0		0		0		0
TOTAL	\$	546.052	\$	508.152	S	519 151	\$	0	\$	519.151

# DEPARTMENT OF ENTERPRISE SERVICES Administration Program

					_	P	ROPOS	ED FI	<b>SCA</b>	L YE.	AR 20	003	
		ACTUAL	BUI	OGET	Ċ	URR	ENT	В	UDC	ΈT			
		FY 2001	 FY	2002	S	ERV	ICES	ISSUES		JES		TO	<u>TAL</u>
General Fund	\$	69,341	\$	0		\$	0	\$		0		\$	0
Special Events Fund		367,937	39	4,451		394	,554			0		394	,554
Golf Fund		102,517	10	6,874		117	,544			0		117	,544
Hanauma Bay Nature Preserve Fund		6,257		6,827		7	,053			0		7	,053
TOTAL	S	546,052	\$ 50	8,152	\$	519	,151	\$		0	\$	519	,151

# DEPARTMENT OF ENTERPRISE SERVICES Honolulu Zoo Program

#### **Program Description**

The Honolulu Zoo activity plans for, operates and maintains a 42-acre integrated zoological and botanical park within the boundaries of Kapiolani Park.

The mission of the Honolulu Zoo is to foster an appreciation of our living world - with an emphasis on tropical ecosystems - by serving as a center for environmental education, biological study, recreation, and conservation activities. The Zoo continuously strives to improve its animal care standards by maintaining naturalistic habitats for zoo geological groupings of animals. The Zoo fulfills its mission by providing recreational and educational experiences to its guests in an attractive, clean and safe environment.

#### **Output Measures**

		ACTUAL	ESTIM	IATED
DESCRIPTION	UNIT	FY 2001	FY 2002	FY 2003
Visitor Attendance	#	559,727	520,546	511,750
Revenues (Including Concessions)	MILLION	\$1.65	\$1.31	\$1.32
Animal Population	#	1,225	1,225	1,235
Animal Species	#	308	308	308

#### **Program Positions**

		PROPOSED FISCAL YEAR 2003					
	ACTUAL	BUDGET	CURRENT	BUDGET			
	FY 2001	FY 2002	SERVICES	ISSUES	TOTAL		
Permanent Positions	72.00	72.00	72.00	0.00	72.00		
Temporary Positions	2.28	2.28	2.28	0.00	2.28		
Contract Positions	3.80	2.85	2.85	0.00	2.85		
TOTAL	78.08	77.13	77.13	0.00	77.13		

			PROPOS	ED FISCAI	L YE	AR 2003
	ACTUAL	BUDGET	CURRENT	BUDG	ET	
	FY 2001	FY 2002	SERVICES	ISSU	ES	TOTAL
Salaries and Wages	\$ 2,116,854	\$ 2,235,955	\$ 2,450,487	\$	0	\$ 2,450,487
Current Expenses	1,087,303	1,089,173	1,089,173		0	1,089,173
Equipment	18,161	35,000	35,000		0	35,000
TOTAL	\$ 3,222,318	\$ 3,360,128	\$ 3,574,660	\$	0	\$ 3,574,660

# DEPARTMENT OF ENTERPRISE SERVICES Honolulu Zoo Program

			PROPOSED FISCAL YEAR 2003			
	ACTUAL	BUDGET	CURRENT	BUD	GET	
	FY 2001	FY 2002	SERVICES	ISS	UES	TOTAL
Special Events Fund	\$ 3,215,342	\$ 3,325,128	\$ 3,539,660	\$	0	\$ 3,539,660
Zoo Animal Purchase Fund	6,976	35,000	35,000		0	35,000
TOTAL	\$ 3,222,318	\$ 3,360,128	\$ 3,574,660	\$	0	\$ 3.574.660

# DEPARTMENT OF ENTERPRISE SERVICES Golf Courses Program

#### **Program Description**

The Golf Course activity operates and maintains six municipal golf courses - five eighteen hole golf courses (Ala Wai, Pali, Ted Makalena, West Loch, and Ewa Villages), and one nine hole golf course (Kahuku). This activity schedules golf tournaments and accepts reservations for group and individual play via an automated reservation system; develops and enforces golf course rules and regulations; and collects and accounts for green fees, tournament fees, and golf cart rental fees. The activity is also responsible for the operations of the power golf carts at the eighteen hole courses and from the rental of pull carts and golf sets at Kahuku. This activity is responsible for renovating and maintaining the existing golf courses and for planning new municipal golf facilities. The activity monitors golf course related food and beverage, driving range and pro shop concession contracts and makes recommendations for concession contract specifications.

#### **Output Measures**

		ACTUAL	<u>ESTIM</u>	ATED
DESCRIPTION	UNIT	FY 2001	FY 2002	FY 2003
Acres Maintained	ACRE	979	979	979
Rounds Played	#	647,850	658,542	685,494
Revenues (Including Concessions)	MILLION	\$9.93	\$10.18	\$10.55

#### **Program Positions**

			PROPOSED FISCAL YEAR 2003				
	ACTUAL	BUDGET	CURRENT	BUDGET			
	FY 2001	FY 2002	SERVICES	ISSUES	TOTAL		
Permanent Positions	120.00	120.00	120.00	0.00	120.00		
Temporary Positions	14.65	14.65	14.65	0.00	14.65		
Contract Positions	6.22	5.28	5.28	0.00	5.28		
TOTAL	140.87	139.93	139.93	0.00	139.93		

•			PROPOSED FISCAL YEAR 2003			
	ACTUAL	BUDGET	CURRENT	BUDGET		
	FY 2001	FY 2002	SERVICES	ISSUES	TOTAL	
Salaries and Wages	\$ 3,114,400	\$ 3,404,440	\$ 3,716,523	\$ 0	\$ 3,716,523	
Current Expenses	3,479,044	4,543,110	4,410,675	0	4,410,675	
Equipment	29,479	0	0	0	0	
TOTAL	\$ 6,622,923	\$ 7,947,550	\$ 8,127,198	\$ 0	\$ 8,127,198	

# DEPARTMENT OF ENTERPRISE SERVICES Golf Courses Program

				ED FISCAL YE	AR 2003
	ACTUAL	BUDGET	CURRENT	BUDGET	
	FY 2001	FY 2002	SERVICES	ISSUES	TOTAL
Golf Fund	6,622,923	7,947,550	8,127,198	0	8,127,198
TOTAL	\$ 6,622,923	\$ 7,947,550	\$ 8,127,198	\$ 0	\$ 8,127,198

# DEPARTMENT OF ENTERPRISE SERVICES Auditoriums Program

#### Program Description

The Auditoriums activity solicits and encourages individuals and groups to schedule their events at the Blaisdell Center and Waikiki Shell facilities; and provides support services such as ticketing, ushering, equipment rentals, and concession operations. It is also responsible for event set-ups, custodial services, and oversight of technical systems and services for performances and events. This activity also provides maintenance and security for the buildings, equipment, and grounds at the Blaisdell Center and Waikiki Shell, and provides trades and maintenance support to the Honolulu Zoo and Golf Courses.

#### Output Measures

		ACTUAL	ESTIMATED	
DESCRIPTION	UNIT	FY 2001	FY 2002	FY 2003
GENERAL MAINTENANCE:				
Building	SQ. FT.	438,000	438,000	438,000
Grounds	ACRES	28	28	28
PERFORMANCES:				
Blaisdell Center & Waikiki Shell	#	834	850	875
ATTENDANCE	#	1,088,278	1,200,000	1,350,000

# **Program Positions**

				PROPOSED FISCAL YEAR 200	
	ACTUAL	BUDGET	CURRENT	BUDGET	
	FY 2001	FY 2002	SERVICES	ISSUES	TOTAL
Permanent Positions	68.00	69.00	69.00	0.00	69.00
Temporary Positions	0.00	0.00	0.00	0.00	0.00
Contract Positions	35.93	36.29	28.20	0.00	28.20
TOTAL	103.93	105.29	97.20	0.00	97.20

			PROPOS	ED FISCAL YE	AR 2003
	ACTUAL	BUDGET	CURRENT	BUDGET	
	FY 2001	FY 2002	SERVICES	ISSUES	TOTAL
Salaries and Wages	\$ 2,397,535	\$ 2,633,121	\$ 2,809,548	\$ 0	\$ 2,809,548
Current Expenses	1,356,338	1,552,771	1,452,771	0	1,452,771
Equipment	6,086	0	0	0	0
TOTAL	\$ 3,759,959	\$ 4,185,892	\$ 4,262,319	\$ 0	\$ 4,262,319

# DEPARTMENT OF ENTERPRISE SERVICES Auditoriums Program

			PROPOSED FISCAL YEAR 2003			
	ACTUAL	BUDGET	CURRENT	BUDGET		
	FY 2001	FY 2002	SERVICES	ISSUES	TOTAL	
Special Events Fund	3,615,710	3,877,801	3,940,491	0	3,940,491	
Golf Fund	138,899	302,741	315,255	0	315,255	
Hanauma Bay Nature Preserve Fund	5,350	5,350	6,573	0	6,573	
TOTAL	\$ 3,759,959	\$ 4,185,892	\$ 4,262,319	\$ 0	\$ 4,262,319	